

[SCANA] - SCANA Corporation Fourth Quarter 2015 Earnings Conference Call/Webcast  
Thursday, February 18, 2016 3:00 PM Eastern

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David Paz; Wolfe Research  
Paul Patterson; Glenrock Associates  
Mitchell Moss; Lord Abbett

Presentation

Operator: Good afternoon, ladies and gentlemen. Thank you for standing by. I will be your conference facilitator for today. At this time, I would like to welcome everyone to the SCANA Corporation conference call. All lines have been placed on mute to prevent any background noise. After the speakers' remarks, there will be a question-and-answer period. (Operator Instructions)

As a reminder, this conference call is being recorded on Thursday, February 18th, 2016. Anyone who does not consent to the taping may drop off the line.

At this time, I would like to turn the conference call over to Susan Wright, Director of Financial Planning and Investor Relations.

Susan Wright: Thank you, and welcome to our analyst call. As you know, earlier today we announced financial results for the fourth quarter and full year of 2015.

Joining us on the call today are Jimmy Addison, SCANA's Chief Financial Officer, and Steve Byrne, Chief Operating Officer of SCE&G. During the call, Jimmy will provide an overview of our financial results, and Steve will provide an update on our new nuclear project.

After our comments, we will respond to your questions.

The slides and the earnings release referenced to in this call are available at [scana.com](http://scana.com).

Additionally, we post information related to our new nuclear project and other investor information directly to our website at [scana.com](http://scana.com). On SCANA's homepage, there is a yellow box containing links to the new nuclear development and other investor information sections of the website.

It is possible that some of the information that we will be posting from time to time may be deemed material information that has not otherwise become public.

You can sign up for e-mail alerts under the investor section of [scana.com](http://scana.com) to notify you when there is a new posting in the new nuclear development and/or other investor information sections of the website.

Finally, before I turn the call over to Jimmy, I would like to remind you that certain statements that may be made during today's call are considered forward-looking statements and are subject to a number of risks and uncertainties as shown on slide 2. The Company does not recognize an obligation to update any forward-looking statements. Additionally, we may disclose certain non-GAAP measures during this presentation. And the required Reg G information can be found in the investor section of our website under webcasts and presentations.

I will now turn the call over to Jimmy.

Jimmy Addison: Thanks, Susan, and thank you all for joining us today. I'll begin our earnings discussion on slide 3. GAAP earnings in the fourth quarter of 2015 were \$0.69 per share, compared to \$0.73 per share in the same quarter of 2014. The decrease in earnings in the fourth quarter is mainly attributable to the negative impact of weather on electric margins, as well as on gas margins in our Georgia business.

Lower gas margins also reflect \$0.07 per share of loss margins due to the sale of CGT early in the year. These losses were partially offset by higher electric margins due primarily to a Base Load Review Act rate increase and customer growth, as well as lower depreciation expense as a result of a new depreciation study, and lower O&M expense due primarily to labor savings and the impact of the sales of CGT during the first quarter of 2015.

Note, too, that abnormal weather decreased electric margins by \$0.14 per share and \$0.02 per share versus normal in the fourth quarters of 2015 and 2014, respectively.

Please turn to slide 4. Earnings per share for the year ended December 31, 2015 were \$5.22 versus \$3.79 in 2014. The improved results are mainly attributable to the net of tax gains on the sales of CGT & SCI, higher electric margins due primarily to a Base Load Review Act rate increase and customer growth, as well as lower depreciation expense in O&M as described earlier.

These were partially offset by lower electric margins due to weather, lower gas margins primarily due to loss gas margins of \$0.23 per share resulting from the sale of CGT and the impact of abnormal weather on the Georgia business and normal increases in CapEx-related items, including interest, property taxes, and share dilution.

Although electric margins reflected a negative \$0.13 per share due to weather year over year, abnormal weather increased electric margins in both years, accounting for \$0.08 per share in 2015, compared to \$0.21 in 2014.

Slide 5 shows earnings on a GAAP-adjusted weather-normalized basis. Earnings in the fourth quarter of 2015 were \$0.83 per share, compared to \$0.75 per share in the same quarter of 2014. Full-year earnings were \$3.73 per share in 2015, compared to \$3.58 per share in the prior year.

As a reminder, GAAP-adjusted weather-normalized EPS excludes the impact of abnormal weather on electric margins and the net of tax gains on the sales of CGT and SCI from the first quarter of 2015.

Abnormal weather on gas margins is not adjusted in this measure, as gas margins are weather-normalized for the North and South Carolina businesses, and the direct impact of abnormal weather on the Georgia business is generally insignificant. However, the extremely mild weather in the fourth quarter of 2015

was seen in that business' standalone results, as I'll discuss later.

Now on slide 6, I'd like to briefly review results for our principal lines of business. On a GAAP basis, South Carolina Electric and Gas Company's fourth quarter 2015 earnings were down \$0.01 per share compared to the same period of 2014.

The decrease in earnings is due to lower electric margins due to abnormal weather, and higher expenses related to our capital program, including interest expense and property taxes. These decreases more than offset increases due to the continued recovery of financing costs through the BLRA, customer growth in both the electric and gas businesses, the application of the previously mentioned new depreciation rates, and lower O&M due primarily to labor savings.

For the full year 2015, earnings were higher by \$0.12 per share due to increased electric margins primarily from the continued recovery of financing costs through the BLRA and customer growth, improved gas margins due to customer growth, and the application of new depreciation rates. These items were partially offset by the effect of abnormal weather on electric margins and higher expenses related to our capital program, including interest expense, property taxes, dilution, and continued increases in depreciation, exclusive of the impact of the depreciation study.

Although weather in both years contributed favorably to electric margins versus normal, 2015 was milder than 2014, with weather contributing \$0.08 of margin versus normal in 2015, compared to \$0.21 in 2014.

PSNC Energy reported earnings of \$0.17 per share in the fourth quarter of 2015, compared to \$0.16 per share in the same quarter of the prior year, primarily due to higher margins from customer growth. For the year ended December 2015, earnings are \$0.38 per share, compared to \$0.39 per share in the prior year.

SCANA Energy, our retail and natural gas marketing business in Georgia, showed a decrease in fourth quarter earnings of \$0.06 per share in 2015, over the same quarter of last year, primarily due to lower throughput and margins attributable to the extremely warm weather during the fourth quarter of 2015, as compared to 2014, partially offset by lower bad debt expense.

For the 12 months ended December 31, 2015, earnings were down \$0.05 per share compared to the same period of 2014, due to the same drivers as the quarter.

On a GAAP basis, SCANA's corporate and other businesses reported a loss of \$0.01 per share in the fourth quarter of 2015, compared to \$0.03 in the comparative quarter of the prior year. Lower interest expense at the holding company and increased margins at our marketing business were primarily offset by foregoing earnings contributions from the subsidiaries that were sold during the fourth quarter of this year.

For the 12-month period, these businesses reported earnings per share of \$1.36 in 2015, compared to \$0.01 loss in 2014. Excluding the net of tax gains on the sales of CGT and SCI of \$1.41 per share, GAAP-adjusted weather-normalized EPS was down \$0.04 from the prior year, due primarily to foregoing earnings from the sale of the businesses earlier this year, offset by lower interest expense at the holding company and increased margins in our marketing business.

I would now like to touch on economic trends in our service territory on slide 7. In 2015, companies announced plans to invest over \$2 billion with the expectation of creating over 6,000 jobs in our Carolinas territories.

The Carolinas continue to be seen as a favorable business environment, and we're pleased by the continuous growth in our service territories.

At the bottom of the slide, you can see the national unemployment rate, along with the rates for the three states where SCANA has a presence and the SCE&G electric territory. South Carolina's unemployment rate is now at 5.5%, and the rate in SCE&G's electric territory is estimated at 4.7%.

At the top of slide 8, you can see the South Carolina employment statistics as of December 2015 and 2014. Over the course of 2015, South Carolina's unemployment rate has dropped over a percentage point from its level at the end of 2014.

December of 2015 also marked all-time highs for the number of South Carolinians employed and in the labor force. Of particular interest in attesting to our state's strong economic growth, almost 80,000, or 3.8% more South Carolinians are working today than a year ago. Said another way, had the labor force not increased during 2015, the unemployment rate would be approximately 3%.

The expansion of the labor force is simply evidence of the confidence of some of the workforce to reenter the market and the positive migration to the state of South Carolina.

As depicted on the bottom of the slide, United Van Lines recently released its annual mover study for 2015, which tracks migration patterns state to state. For the third consecutive year, South Carolina finished ranked second in terms of domestic migration destinations, corroborating our realized customer growth statistics. North Carolina has also been ranked in the top five for the last three years.

Slide 9 presents customer growth and electric sales statistics. On the top half of the slide is the customer growth rate for each of our regulated businesses. SCE&G's electric business added customers at a year-over-year rate of 1.5%.

Our regulated gas businesses in North and South Carolina added customers at a rate of 2.5% and 2.7%, respectively. We continue to see very strong customer growth in our businesses and in the region.

The bottom table outlines our actual and weather-normalized kilowatt hour sales for the 12 months ended December 31st, 2015. Overall, weather-normalized total retail sales are up 1.3% on a 12-month ended basis.

In conjunction with the continued improvement of economic conditions in South Carolina, the past two quarters have shown an accelerating improvement in usage in the residential market.

And now please turn to slide 10, which recaps our regulatory rate base and returns. The pie chart on the left presents the components of our regulated rate base of approximately \$9.6 billion dollars. As denoted in the two shades of blue, approximately 86% of this rate base is related to the electric business.

In the block on the right, you will see SCE&G's base electric business, in which we're allowed a 10.25% return on equity. The earned return for the 12 months ended December 31st, 2015 in the base electric business is approximately 9.75%, meeting our stated goal of earning a return of 9% or higher, to prevent the need for non-BLRA-related base rate increases during the peak nuclear construction years.

We continue to be pleased with the execution of our strategy. As a reminder, we're allowed a return on equity of 10.25% and 10.6% in our LDCs in South and North Carolina, respectively. In response to the normal attrition and the earned returns in our North Carolina business, yesterday, PSNC notified the North Carolina Utilities Commission of its intention to file a rate case. We plan to file the detailed case

within the next 60 days, where more clarity will be provided.

As you will recall, in South Carolina, if the earned ROE of the gas business for the 12 months ending in March falls outside a range of 50 basis points above or below the allowed ROE, then we will file to adjust rates under the Rate Stabilization Act in June.

Slide 11 presents our CapEx forecast. This forecast reflects the Company's current estimate of new nuclear spending through 2018, and has been updated to reflect what was filed in our quarterly BLRA report, which also reflects the amended EPC that was announced in October of 2015.

At the bottom of the slide, we recap the estimated new nuclear CWIP from July 1 through June 30, to correspond to the periods on which the BLRA rate increases are historically calculated.

Slide 12 presents the transition payments information and an expected time frame for a filing with the Public Service Commission of South Carolina. Once these events are complete, we will update the CapEx schedule and the corresponding financing plan.

And now please turn to slide 13, to review our estimated financing plan through 2018. As a reminder, we have switched to open market purchases instead of issuing new shares, to fulfill our 401(k) and DRIP plans, at least until we have fully utilized the net cash proceeds from the sales of CGT and SCI.

We do not anticipate the need for further equity issuances until 2017. And again, the election of the fixed price option would like change planned equity issuances after 2016.

While these are our best estimates of incremental debt and equity issuances, it is unlikely that these issuances will occur in the exact amounts or timing as presented, as they are subject to changes in our funding needs for planned project expenses.

We continued to adjust the financing to match the related project CapEx on a 50/50 debt and equity basis.

On slide 14, we are reaffirming our 2016 GAAP-adjusted weather-normalized earnings guidance is \$3.90 per share to \$4.10 per share, with an internal target of \$4 per share.

We continue to be cautiously optimistic about our long-term view, and are increasing the lower band of our long-term growth rate from 3% to 4%. We're also resetting our base year to 2015 GAAP-adjusted weather-normalized EPS of \$3.73. Therefore, our new GAAP-adjusted weather normalized annual growth guidance target will be to deliver 4% to 6% earnings growth over the three to five years, using a base of 2015 GAAP-adjusted weather-normalized EPS of \$3.73.

This increase represents our projected earnings momentum driven by our BLRA filings, our stated goal to manage base retail electric returns, and our view of the economy, balanced with our continued assumption of the impacts of energy conservation and efficiency standards.

I also wanted to mention that earlier today we announced an increase of \$0.12 in our annual dividend rate for 2016, to \$2.30 per share, a 5.5% increase.

We continue to anticipate growing dividends fairly consistent with earnings, while staying within our stated payout policy of 55% to 60%.

And finally, on slide 15, we are very pleased to report that in late December, we successfully completed the syndication of an expanded and extended credit facility. The additional liquidity is important to our

nuclear construction project, and accelerated CapEx spending at PSNC. The committed lines of credit now total \$2 billion.

I would like to thank our banks for their enthusiastic support of our liquidity needs, and, therefore, the support of our nuclear expansion plans. We are pleased that we continue to receive an excellent response for our nuclear construction from our equity and debt investors, as well as our banks.

And I'll now turn the call over to Steve to provide an update on our nuclear project.

Steve Byrne: Thanks, Jimmy. I'd like to begin by addressing the status of the settlement with the Consortium.

Slide 16 presents the outline we have shown in previous discussions as a recap. As you may be aware, Westinghouse closed on the transaction to acquire Stone and Webster from CB&I at the end of December and [fully] began work as a subcontracted construction manager at the new nuclear construction site on January the 4th.

We continue our analysis of the fixed price option and will include input from Fluor as they progress. As a reminder, we have until November 1st of this year to unilaterally elect the fixed price option or not, and we plan to take as much time as needed to ensure that we make the most prudent decision.

Regardless of which scenario we choose, once a decision has been made, we will file a petition with the Public Service Commission to amend the capital costs and schedule for the project.

As Jimmy said earlier, we expect to reach a conclusion in the second quarter.

Moving on to some of the activities at the new nuclear construction site, slide 17 presents an aerial photo of the site from September of 2015. I've provided this photo to give you a view of the layout of the site. And I've labeled both units 2 and 3, as well as many other areas that make up what we call the tabletop.

On slide 18, you can see a picture of the unit 2 nuclear island. In this picture, you can see module CA20 on the right-hand side of the slide, [aloft with] containment vessel ring number 1, which was placed on and welded to the lower bowl. Several of the large structural modules have now been placed inside the unit 2 containment vessel.

As we will discuss shortly, you can also see the beginnings of the shield building, as three courses have now been placed.

Slide 19 shows a picture of the unit 3 nuclear island, module CA04 was placed inside the containment vessel lower bowl back in June, and the auxiliary building walls continue to (inaudible - technical difficulty).

As you will see shortly, we are making progress with the fabrication and placement of containment vessel structural modules on both units.

Slide 20 presents a schematic view of the five large structural modules that are located inside the containment vessel. I've shown this schematic numerous times before because this expanded view gives you a better feel for how CA01 through 05 fit spatially inside of the containment vessel.

As you may know, we've now placed CA01, CA04, and CA05 for unit 2, and CA04 for unit 3.

Slide 21 shows a picture of the unit 2 CA02 module. CA02 is a wall section that forms part of the [in] containment refueling water storage tank. As mentioned last quarter, CA02 is now structurally complete and awaiting installation.

Slide 22 shows a picture of the unit 2 CA03, which is the west wall of the in containment refueling water storage tank. 15 of CA03's 17 sub-modules are onsite and 12 are now on their assembly platform.

Slide 23 shows a picture of the unit 3 module CA05. This module comprises one of the major wall sections within the containment vessel.

Fabrication on the unit 3 CA05 has been completed, and it has been staged outside the modular assembly building, or MAB.

Slide 24 shows a picture of the unit 3 CA20, which is the auxiliary building module that will be located outside and adjacent to the containment vessel. 68 of the 72 sub-modules are onsite, and 20 of those sub-modules have been upended on the construction platform or platen for fabrication in the MAB.

Slide 25 shows a picture of the beginnings of the unit 3 module CA01. Module CA01 houses the steam generators and the pressurizer and forms a refueling canal inside the containment vessel. Currently, we have 15 of 47 sub-modules onsite, and three of those sub-modules are upright and being welded together in the MAB.

Slide 26 shows the progress of the placement of the unit 2 shield building panels. The first six-panel course was placed during the first half of 2015. In the fourth quarter of 2015, the second six-panel course was set on top of the first course. And then at the beginning of this month, we placed the third six-panel course.

As the shield building panels are placed and welded together, concrete is poured inside the panels to create the shield building. Concrete has been placed in the first two courses.

Slide 27 shows a couple of pictures from the unit 2 turbine pedestal concrete placement from December of 2015. Overall, more than 2,300 cubic yards of concrete was placed over the course of about 20 hours.

Slide 28 shows a picture of a single phase for the 230 ton unit 2 main transformers. There are four such transformers for each unit. Here you can see one of the four being rigged for placement adjacent to the unit 2 turbine building.

Each unit will have these four plus six other transformers. All 10 have been placed in unit 2, and all 10 have been received for unit 3.

On slide 29, you see the new nuclear CapEx, actual and projected, over the life of the construction. This chart shows CWIP during the years 2008 to 2020, reflecting the Q4 of 2015 BLRA quarterly report that we filed in February. As a reminder, the BLRA report now reflects the cost from the October 2015 amended EPC.

As you can see, we are currently in the middle of the peak nuclear construction period. The green line represents the related actual and projected customer rate increases under the BLRA, and is associated with the right-hand access.

Please now turn to slide 30. As we mentioned during our third-quarter call in September, the PSC approved a rate increase of \$64.5 million. The new rates were effective for bills rendered on and after

October 30th.

Our BLRA filings for 2016 are shown at the bottom of the slide. As you can see, we recently filed our quarterly status report for the fourth quarter, and our next quarterly update will be filed in mid-May. Not depicted here, [is] the update filing I addressed earlier, as the timing of that petition isn't yet known.

Finally, I wanted to mention the results of an analysis performed at the direction of the South Carolina Office of Regulatory Staff. As you may be aware the ORS contracted an independent accounting firm to determine whether the revised rates provision under the Base Load Review Act is cost beneficial to SCE&G customers, consistent with our claims.

This independent attestation concluded in January, and reaffirmed the significant cost advantage of the BLRA as envisioned when the law was originally past. This report is available on the ORS' website, and a link to the independent accounting firm's report can be found in the regulatory documents section of the nuclear development area of SCANA's investor website.

That concludes our prepared remarks. We'll now be glad to respond to any questions you might have.

#### Questions and Answers

Operator: We will now begin the question-and-answer session. (Operator Instructions) At this time, we will pause momentarily to assemble our roster. Jim von Rieseemann of Mizuho Securities.

Jim von Rieseemann: Couple questions. On the 4% to 6% growth rate, can you just elaborate again on how that's calculated? How we should think about the out years? Because if somebody were to do a linear analysis, 2016 would be less than the 4%, if you're just growing 2016 versus 2015. Did that make sense or have I been on too many conference calls today?

Jimmy Addison: The first part of your question made sense. So how we calculate it is the average of the annual increases over that three- to five-year period. So we're comfortable that that average growth in our plan today is at that 4% to 6% level.

Now, the second part, I'm not sure I followed.

Jim von Rieseemann: Yes, I don't think I followed it either. But it's just really to get to 2016 versus 2015, because you're not on a 4% plane year over year, especially with your guidance at your current target of four bucks.

Jimmy Addison: You're saying it's above it, right?

Jim von Rieseemann: Yes.

Jimmy Addison: Yes. And so, but that's why we consider it over the entire period, not just any one year. So every year wouldn't necessarily be within that cone, but overall the average would be.

Jim von Rieseemann: Okay. That I understand. So the question then becomes, with the fixed price option and your updated CapEx on the slides, how much of that is reflective -- is anything reflected in, I guess either your growth rate or for the fixed price option in your CapEx or even your earnings growth rate?

Jimmy Addison: So the CapEx is based upon the amended agreement. It does not include the fixed price option. And that's what our growth rate is based upon. I'm not sure that if we were to adopt that option

that it would have a material impact on the earnings growth rate. But if we do later this year and if it's approved, we'll certainly consider that.

Jim von Rieseemann: Okay. And then I guess I have a question on bonus depreciation. Previously, you had said it was about \$75 million a year. Have you updated those numbers, given the tax extenders from December?

Jimmy Addison: Yes. That still is a good reference of \$75 million a year in the base business. And, of course, what's different now is the five-year view.

Jim von Rieseemann: Right.

Jimmy Addison: We've not had that in the past. So there's a, obviously, the potential for the new nuclear units themselves to qualify for bonus depreciation, although not at the 50% level because it phases down to 40% and 30% in 2018 and 2019, respectively. So that's the only thing that's outside that \$75 million estimate.

Jim von Rieseemann: Okay. And then I guess the last question really maybe is for Steve. How, if you think about all the components to build the two summer units, how much of them are still, say overseas and still need to be shipped to the place? Or, I mean, are most of the components onsite at this point in time?

Steve Byrne: A majority of the major components are onsite. I would say about 85%. The remainder would be either overseas or domestic production. Of the major components left outstanding that would be overseas, let's see, one of the -- we've got two steam generators at Doosan. One of those is being shipped, the other one is nearing completion.

I think all the turbine generator stuff is onsite. Condenser stuff's onsite. Containment's onsite. We've got a couple of passive heat exchangers that are being reworked in Italy. Those should be finished shortly. We have coolant pumps. Those are domestic, but those won't show up until 2017. That's most of the major stuff.

Now, when we get into sub-modules, we still have some of the sub-modules for the structural modules, particularly for the trailing unit, unit 3, that are still in fabrication. And so, for example, CA01 is being fabricated between Toshiba in Japan and IHI in Japan. There are 47 different sub-modules that are associated with that unit. 15 have been delivered, 15 of the 47. Seven have shipped. It just takes awhile for them to get here. And so 25 are yet to be shipped. So we've got almost half of those are either onsite or on the ocean.

So that, I think if I were to categorize it, 85% of the major equipment's onsite, and of the remaining stuff, a lot of it is physically complete. Some of it is waiting to be shipped. Some of it's on the ocean now on its way to our site.

Jim von Rieseemann: Perfect. Thank you.

Operator: Julien Dumoulin-Smith of UBS.

Mike Weinstein: This is Mike Weinstein. Couple of questions. One, did you say what was causing the drop-off in industrial growth on weather-adjusted?

Jimmy Addison: No, I really didn't address that. It's not a significant change, just showing down there

about a half a percent.

The one thing that makes it difficult to really address this quarter is, as you'll probably remember from the national news is we had a historic flood here in central South Carolina. And there was extensive impact on our industrial customers, everything from as simple as logistics of workers not being able to get to plants to industrial intakes malfunctioning because of the extremely high water to impacts on rail.

So it's really difficult to quantify that. So I'm not too alarmed by one period here of slightly down.

Mike Weinstein: Okay. And what's causing the steep drop in SCE&G's, on the gas side, on its ROE versus PSNC, which when you look back at the September numbers it was almost no change in North Carolina, but South Carolina really seems to have come off.

Jimmy Addison: Yes. It's a function of, obviously, the rate base additions as well as the operating costs, et cetera, involved in the units, and as well as the timing. I believe the South Carolina number is as of September 30, and the PSNC number is, I believe at 12/31. We just haven't filed the South Carolina report yet, so we haven't updated that one.

Mike Weinstein: That makes sense. And on the nuclear side, the CapEx looks like it's about \$200 million higher in the peak spending years, 2017 and 2018. And it seems to flow through right into the CWIP.

And I'm just wondering, does that mean that -- does that result in higher BLRA rate increases going forward? And is that as a result of the new -- that's all as a result of the settlement, right?

Jimmy Addison: Yes. So the CapEx numbers haven't changed at all from what we presented at the third quarter. And this assumes just the amended agreement, not the fixed price option. All that's changed is the timing of when they occur in this presentation, Michael.

Mike Weinstein: Got you.

Jimmy Addison: So that's really the only adjustment.

Mike Weinstein: Okay. It's just a timing issue, okay.

Jimmy Addison: Yes. Yes.

Mike Weinstein: All right. And I guess that's it. Thank you.

Operator: Travis Miller of Morningstar.

Travis Miller: You mentioned the second quarter wanting to make the decision then on fixed price option. Wonder if you could kind of give me a timeline and thoughts on why you wouldn't wait until November. And then secondly, if you do make that decision in the second quarter, what's the regulatory schedule look like from that point?

Jimmy Addison: Let me start and then let Steve jump in. We said that it's likely to be Q2. That's our best judgment. But Steve also said in the opening comments that we have until November. And if we think we need all that time, we will take all that time.

So we're just giving you our most likely estimate of when we think we'll have a good assessment of

Fluor's input, et cetera, to be able to make that call. And at the point that we feel like we have that and have our information together, we'll make a filing with the Public Service Commission, and then they have their statutory six months to rule on that. And ballpark, sometime in the middle of that six months we would be before them to present our information to ask for their support.

Steve Byrne: Yes. Travis, this is Steve. One train of thought would be take as long as you've got to make the decision, which we fully understand. But we did, in an ex parte fashion, brief our Public Service Commission on the two options that we would have going forward. And what we told them was as soon as we were complete with our evaluation, we would come back to them with the option that we selected. So we intend to do that.

One complicator that you might not see that makes my life a little more difficult is that in the interim, I have to sort of keep two sets of books. And so I have to base assumptions on both we're exercising the fixed price option and we're not exercising the fixed price option. And if we're going to exercise one or the other, it's a lot simpler for me if I can drop the other set of books.

So it takes all kinds of commercial issues off the table and it just makes our lives a lot easier.

Travis Miller: Got it. So you briefed the regulators. Has there been any conversation or interaction with interveners or other groups that you think might have opposition to, say the fixed price option or at least a preference to one or the other?

Steve Byrne: Yes, we've done a number of briefings, some of which were public. We did a briefing for the legislature, for example. We've done briefings with the Governor's Nuclear Advisory Council. And some of the interveners were present during the ex parte briefing we had last November with the Public Service Commission. But there was no interaction with them at that point in time.

So we have and will continue to have some interactions, but we don't know who all the interveners might be until we file something, and then they're given the opportunity to intervene.

So it's not a surprise. But we won't have any more conversation with our Public Service Commission until we make a filing. We're not allowed to have any conversation with them about the topic.

Travis Miller: Okay, great. Thanks so much.

Operator: Stephen Byrd of Morgan Stanley.

Stephen Byrd: Wanted to just talk about Toshiba for a moment. Toshiba's been in the press of late. And at a high level just wanted to understand, as you think about their credit position and sort of safeguards and protections for you, how should we think about ways that you can sort of receive protection against potential deterioration in credit quality at Toshiba?

Jimmy Addison: Yes. Well, let me just talk briefly about some contract provisions in a conceptual form, then I'll let Steve talk some operationally about the project.

So we do have some security provisions in the contract if their ratings fall below a certain grade. And they have triggered those now, and we have initiated that security.

And I'm, for confidentiality reasons, I'm just not going to get into the details of what that is, how much that is, et cetera. But it's essentially meant to handle any kind of payment obligations were they not to be able to pay subcontractors, things of that nature, as well as performance obligations if they don't live up to

their terms of the contract.

So that's kind of the financial construct that's in the contract that we have pulled the trigger on. I'll just let Steve talk a little about the project in itself.

Steve Byrne: Yes. We've been tracking the situation at Toshiba. Obviously, they're a large company, and I think the Japanese government would be loath to see them fail. But they have submitted, obviously, a restructuring plan. We were heartened to see in the restructuring plan that they intend to stay in the energy business. While they do intend to shed some of their business lines, they're going to stay in the energy business, which would include nuclear. So that's a good thing for us.

Also, we are glad to see that with the significant changes in leadership and the board at Toshiba, that the person that we have been largely dealing with in the nuclear arena survived that turmoil. And again, we think that's a good thing.

And I do believe that Toshiba has been successful at securing some debt from some large Japanese banks just recently.

Bankruptcy also doesn't necessarily mean that things would stop. Now, there are various kinds of bankruptcies. Not that we think it'll get to that point. But it doesn't necessarily mean things at the site will stop.

In addition to the sort of the financial protections that Jimmy just alluded to, we did actually forecast a situation like this back when we were negotiating the EPC contract, not necessarily that we thought that the larger corporation, Toshiba, might have financial difficulties, but we were really focusing on perhaps the smaller corporations like Westinghouse and/or Shaw might have some financial difficulties.

So we do have in the contract some provisions to escrow intellectual property such that if there were to be a cessation of operations by the contractor, that we could finish the plant on our own.

Stephen Byrd: That's really helpful. And just shifting over to the Sandman project in China. Just wondered if you had any updates there in terms of the status of Sandman.

Steve Byrne: I don't have any recent updates on Sandman. We have a team that's supposed to go over there, I think it's in the April or May time frame. So we'll get some more firsthand information then. My understanding is that we still anticipate that Sandman 1 will come online sometimes this year.

Stephen Byrd: Great. Thank you very much.

Operator: Andrew Weisel of Macquarie.

Andrew Weisel: Two questions. First one is about the new long-term growth rate. Could you maybe talk outside of weather or a major pickup in the economy what are some factors that potentially take you to or above the high end of that 6% level?

Jimmy Addison: Yes. I think the largest kind of at-risk variable from a positive or negative standpoint, Andrew, is probably what happens with usage on the electric side unrelated to weather. So what goes on in that area? I mean, it's obviously related to the economy. But what do people do with everyday electric consumption?

And that's been very difficult for our industry to model the last several years. It flattened out and was

slightly up for us in 2015. That surprised us in a good way a little. But that continues to be the most difficult thing for us to model.

Andrew Weisel: Anything on the capital side? Obviously, the nuclear CapEx estimates are constantly being adjusted. But anything in the base business that might get you, like I said, toward or above the high end or potentially anything that could go wrong that might take you below that low end?

Jimmy Addison: No, we feel pretty good about our CapEx plan. I mean, setting aside the new nuclear, as you said in your question, which has the dynamic adjustment due to the project.

We're doing in the base business the things we need to do to have safe, reliable power, but we're not doing a great deal of things beyond that in order to maintain. No base rate increases during this period or pressure on returns if we were not to have increases.

PSNC's probably the biggest story outside of that with the growth in that area, particularly in the transmission area. And, of course, we said earlier that we filed yesterday a notice of a pending rate increase there. But that is fairly well laid out. That could change some based upon the price of steel and compression and that kind of thing over time, but I don't expect it to vary a great deal.

Andrew Weisel: Okay, great. And my other question is about the dividend. Obviously, a bigger increase today than what we've seen in the past few years. And that takes you right to the midpoint of your targeted payout ratio if we assume the midpoint of the EPS guidance.

Going forward, should we expect the dividend to grow more at that kind of 5% range, which is the midpoint of the EPS growth? Or would it be more likely to revert back to the 3% or 4% range like what we've seen in the past several years?

Jimmy Addison: Yes. If you'll bear with me, let me give you 30 seconds of history here. When the recession hit and earnings slowed a great deal, we got outside of our payout policy of 55% to 60%. We got up close to 65%, 63% to 65%.

We continued to grow dividends during those next few years, but we grew them at about half the rate of earnings growth so that we could get back within policy. And now we're comfortably back within the policy, and our position at this point is we expect to grow those dividends fairly consistent with earnings growth.

Andrew Weisel: Very good. Appreciate the details.

Operator: Dan Jenkins with the State of Wisconsin Investment Board.

Dan Jenkins: So first of all, I was just curious on your financing plan for 2016. You show about a billion for SCE&G. I was wondering if you could give any insight as to the timing. Would that be like throughout the year or first half, second half?

Jimmy Addison: Yes. So today we would model in roughly half of it about midyear and half of it near the end of the year. That is definitely going to need to be dynamically adjusted to which option we end up electing and the payment schedule that goes along with that that we've talked about on the last call, as well as briefly on this one. So that's really going to cause adjustments in that schedule.

So I'm fairly sure it will adjust from this. But today's best guess is about half midyear and about half near the end of the year.

Dan Jenkins: Okay. Thanks. Going to the nuclear unit, and in particular I looked through the report you just filed for the fourth quarter report. And in particular, it mentioned how the shield building is one of the primary critical path items that potentially could, I guess some of those modules you're having trouble with or whatever.

So I was wondering if you could expand on that and what the timing is that you think that that path item will be able to be resolved.

Steve Byrne: Yes. I think the shield building items, when you say resolved, I think we've resolved most of our shield building issues there. The biggest issue that we had, really, was that they anticipated that the fit up of this first-of-a-kind item, taking these individual panels that come from Newport News Industrial, or NNI, and then putting them together at the site, welding them up within the tolerances and then filling them with concrete was going to be very difficult.

We've done a lot of mockups. We received probably half the panels for the first unit and maybe 25% for the second unit. The placement so far, I could characterize it as going a little better than we had anticipated. And so we've got 16 courses of steel panels that go in a ring that we eventually will fill with concrete. We placed the first three of those courses already. The first two have been welded, fit, and the concrete in. And the third course we recently placed, so we're welding that. But again, that's going, I think, better than we had anticipated.

So now our focus, since that is the critical path, is ensuring that we get the sub-modules, the pieces, the panels, from NNI in a timely fashion. And so Westinghouse has taken over the contract that CB&I used to have, so that's now exclusively a Westinghouse to NNI deal, which we think is good.

And then the delivery schedule looks to be good. And they're negotiating a mitigation strategy. And, in fact, I'll be going to NNI tomorrow to talk through the mitigation strategy that will accelerate some of those panel deliveries to the site.

So I think the shield building, right now it's going pretty well. But it is our focus area because it is critical path.

Dan Jenkins: Okay. And then similarly, it talks a little bit about secondary critical paths being the CA20 and CA1 for unit 3, are those like parallel paths to the shield building issues or are they dependent on the shield building path?

Steve Byrne: No, Dan, not necessarily dependent on the shield building. But they would come in right in line after the shield building. So once we demonstrate proficiency with shield building, then we focus on whatever's next.

So we're always looking at primary, secondary, tertiary, critical paths. So the secondary critical path is, as you mentioned, that CA20 module for the trailing unit, unit 3. We've already set CA20 for unit 2, obviously. And we did come up with an interesting mitigation strategy for the CA20 module, whereas, on the first unit, on unit 2, we set it as one piece.

On the second one, we're going to set it in two halves. And so that will save us probably a couple of months in the fabrication. And that's important because it actually forms a part of the concrete formwork for the rest of the plant. So it's important that we set that, half of that, and use it as a form, concrete, while we're working on the second half, then set the second half.

So as of right now, I thought that that was a -- the team onsite came up with that plan. We're executing on that plan. We ought to set that first half CA20 for the second unit in Q1, late Q1, and then we should set the second half of CA20 for unit 3, probably early in Q2.

Dan Jenkins: Okay. And somewhat related to that, it mentions on - I don't know if you have the report in front of you - on page 15 of it, in the middle of it, kind of related to the CA1 and CA20, that the current schedule to date doesn't support the construction schedule for the units.

And so how, I guess how is that being impacted, the overall schedule? How should we think about that? How much can that be mitigated?

Steve Byrne: I think a good example of mitigation is the plan that we came up with to split the CA20 module into two halves. And CA01, we're looking at similar things there. We're looking to expedite the delivery of the sub-modules from IHI and Toshiba in Japan. Toshiba obviously has all the incentive in the world under the agreement that we negotiated in October to expedite whatever they can. So they both have, since they're the parent company of Westinghouse, so they're both penalties if they don't do things on time, and there are significant bonus incentives if they do finish on time. So they've got as much as incentive as we could possibly put into an agreement.

So we'll look to accelerate the schedule for the modules coming out of Japan for CA01, and we're implementing a strategy to split CA20, set it in two halves instead of one large piece, the CA20 portion.

Dan Jenkins: Okay. Thank you.

Operator: Jonathan Reeder of Wells Fargo.

Jonathan Reeder: One quick point of clarity. So if Fluor's assessment of the schedule kind of comes back that the current schedule isn't kind of feasible, how does that work then? Do you have to then negotiate another amended EPC contract before you would file that with the Commission so that kind of the benchmarks, the milestones are set appropriately in the next kind of approved BLRA?

Steve Byrne: Jonathan, I think the short answer is it depends on how far out they are. If you remember, with our last order from the Public Service Commission, we had a plus 18 months for each of the milestones. So as long as we stay within that 18 months, we don't need to go back in on the schedule. So really, it's going to depend on how far.

So what I more envision is that Fluor might come back and say, in order to get the schedule on time, you have to accelerate this, you might have to bring in more resources than we have in the current plan. So where I think we're going to peak at, say 4,000 craft employees, they might come back and say, you need to get 4,500 craft employees. That kind of an input might drive us towards opting for the fixed price because more people mean more dollars.

Jonathan Reeder: Right. So that would impact, I guess, the non-fixed price option and probably lend more credibility toward selecting the fixed price. That's the way to think about it?

Steve Byrne: Correct.

Jonathan Reeder: Okay. Thank you.

Operator: Michael Lapidés of Goldman Sachs.

Michael Lapidès: A couple of nuts-and-bolts questions on the gas side of the business. First of all, at PSNC, if you file later this spring, when would rates go into effect? I forget. Is that a 6- or a 12-month process in North Carolina?

Jimmy Addison: Six.

Michael Lapidès: Okay. So rates would go in no later than like January 1, next year. And that's a historical-looking rate case there or can you do a forward or a big known un-measurable?

Jimmy Addison: It's a bit of both. It's a base historical test year. But you can kind of update for CWIP, as well as cap structure kind of concurrent with the information being presented and any settlement being discussed or hearing before the Commission.

Michael Lapidès: Got it. And on the gas side at SCE&G, when would you file under the Rate Stabilization Act to get a revenue increase? When does that normally happen? And when would that go into effect?

Jimmy Addison: Yes. So that runs through the end of the heating season, the measurement period through the end of March, and we make the filing in May of each year. And any adjustment either way, if we're 50 basis points out, would be effective the first of November for the implementation of the typical heating season in the fall. Although, that did not happen this past year.

Michael Lapidès: Got it. Understood. And then, Steve, one question. I just want to make sure I understood that your comments about Toshiba and some of the financial and credit metric issues Toshiba has, and you mentioned that you've already started the process with Toshiba to kind of recover some of the security-related funds.

Did you do that because of their downgrades? Did you do that because Toshiba is having issues paying some of the local subcontractors or some of the vendors or suppliers? What was the main driver for starting the process now?

Jimmy Addison: Yes. Michael, this is Jimmy. I commented on that earlier, so I'll clean it up here.

No, that's just procedural. It's just an option afforded to us under the contract. We have had no issues that we're aware of at all, with any subs being paid or anything like that.

Michael Lapidès: Got it. Thanks, Jimmy. Much appreciated.

Operator: Claire Tse of Wolfe Research.

David Paz: This is actually David Paz. Sorry if I missed this earlier. Does your 4% to 6% EPS growth rate assume any bonus depreciation impact on the new nuclear units when they come into service in 2019 and 2020?

Jimmy Addison: Yes, the guidance assumes the bonus depreciation on the base business. We've really not contemplated yet or modeled exactly what might happen with the bonus depreciation on the new units themselves. There's a lot of consideration has to go into that, along with the production tax credits, et cetera, to make sure we maximize the value for the customer.

David Paz: I see. So it essentially hasn't been modeled in the 4% to 6%?

Jimmy Addison: Right.

David Paz: Okay. Do you happen to know or can I find somewhere in the BLRA filings what the cumulative cost for unit 2 would be through 2019, as you currently stand today?

Jimmy Addison: Well, on the amended contract, it's about, the total price of the units, is about \$7.1 billion. So you can roughly estimate 50% of that.

David Paz: Okay.

Steve Byrne: David, are you looking for what's been spent to date?

David Paz: Well, not just to date. But if I could -- I mean, obviously, you have the BLRAs by year. But if I knew what just unit 2's portion was through 2019, that's what I was trying to get a more exact number. But obviously, I can ballpark it.

Jimmy Addison: Yes.

Steve Byrne: Yes. Yes, we have not broken it out between unit 2 and unit 3. So, yes, you'd have to ballpark it.

David Paz: Right. Okay. And then just can you go through the process for how each unit goes into rate base? Like is there a formal filing with the PSC when each unit is completed? How is that process -- ?

Jimmy Addison: So what we do is we have to prepare a projected operating cost year, if you will, so an implementation year. The first phase of the BLRA is to get the plants approved. The second phase happens each year, are the revised rates. And the third is the operating cost going in.

And so we'll have to project what the depreciation and the operating costs, et cetera, are. And that does not require a hearing. It just requires us to present it to the Office of Regulatory Staff and to the Commission, like we do the revised rates each year.

David Paz: Great. Thank you so much.

Operator: Paul Patterson of Glenrock Associates.

Paul Patterson: Wanted to touch base with you just on the last question there on the BLRA and the bonus depreciation. It sounds like you guys were trying to -- that you were analyzing the PTC and the impact of taking bonus and what have you.

And I'm just trying to get a sense as to what that process is kind of like and sort of some of the factors that sort of go around that, if you follow me, and how that might change the 4% to 6%, potentially.

Jimmy Addison: Well, the only real impact is likely to be just on financing itself and any temporary benefits on financing. I mean, bonus depreciation is simply accelerating a deduction that you're going to get at some point in the future to an earlier point in time. So you're not going to change your total taxes per books, because you're just going to change your deferred taxes.

So if you end up with a larger deferred tax credit because of the bonus depreciation, you're going to end up with lower rate base there in the short run. But in the very short run, it's just going to have some financing benefits to it, just like the bonus depreciation does on the base business.

Paul Patterson: Well, that's what I'm sort of wondering. I mean, I'm just wondering whether or not -- I mean, I understand that. I guess what I'm wondering is, is there any potential impact in the near term if the bonus depreciation was factored into it?

In other words, how should we think about the potential sensitivity in the near term if bonus depreciation, which my understanding is not being factored in now, if it were to come in, is there any -- can you give us any rule of thumb or any thought process as to if there would be impact and what that impact might be?

Jimmy Addison: Well, I mean, we're talking about something that would potentially be a cash impact in the second half of 2019. So I don't really see any near-term impact on the rate base.

Paul Patterson: Okay. So in other words, if the bonus depreciation -- there's no potential for taking -- it would happen then regardless. It wouldn't be happening any time earlier in terms of your analysis, regarding -- ?

Jimmy Addison: That's right. That's correct.

Paul Patterson: Okay. Thanks so much for the clarity. And then just finally, on the sales growth, I believe you guys in your last IRP were around 1.4% for retail sales growth, I think just over the long period. Is that still pretty much what you guys are looking at?

Jimmy Addison: Yes, we're going to be filing a new IRP -- what, in the next few weeks, Steve?

Steve Byrne: Yes. Yes, within the next two weeks we'll file.

Jimmy Addison: And we were just reviewing a draft of that earlier this week. And I don't think what we're at at this point is materially different, but we'll be filing that in the next few weeks.

Paul Patterson: Okay. Excellent. Thanks so much, guys.

Operator: Mitchell Moss of Lord Abbett.

Mitchell Moss: Just follow up on a couple questions.

Jimmy Addison: Mitchell, we can't hear you.

Mitchell Moss: Sorry about that.

Jimmy Addison: There you go. Thank you.

Mitchell Moss: Just to follow up on some of the questions on Toshiba's credit ratings and downgrades. In terms of next steps if there are further downgrades for Toshiba, is it kind of like incremental steps of if there's a single -- if Toshiba's rating moves down one more notch, there's sort of one or two more steps? Or is there sort of Toshiba has to fall several rating notches from here before you guys would need to, I guess do further action regarding taking any security actions?

Jimmy Addison: Right. So the contractual kind of security provisions I mentioned earlier are binary. Their ratings meet the criteria for us to elect those or they don't. And they've met those, so there are no further impacts. There's no graded scale or anything.

Mitchell Moss: Okay. So the ratings where they're at now, you haven't needed to take any -- there haven't been any security provisions activated or there have been?

Jimmy Addison: There have not been in the past. We recently initiated those, and they have 60 days for those to be fulfilled.

Mitchell Moss: Okay.

Jimmy Addison: And those are all of the provisions, once fulfilled.

Mitchell Moss: Okay. And just on more of a technical question, in your slide, slide 13, I believe -- yes, slide 13 shows debt refinancings at SCANA in 2018 are \$170 million and utility is \$550 million. Last quarter you had combined it at about \$720 million all at SCANA.

And so I just wanted to find out to better understand, I see the \$550 million in terms of just debt at the utility. I just wanted to understand what that \$170 million of SCANA debt is.

Jimmy Addison: Yes. That relates to South Carolina Generating Company, but it's one plant that operates solely for SCE&G. All the power goes to SCE&G. So it's just a separately financed plant, but it's solely related to -- we call it GENCO, South Carolina Generating Company.

Mitchell Moss: Okay. So it's not really a holding company debt item?

Jimmy Addison: That's right. But it technically is a subsidiary of SCANA, and that's the reason we presented it that way.

Mitchell Moss: Okay. Great. Thank you very much.

Operator: And this concludes our question-and-answer session. I would like to turn the conference back over to Jimmy Addison for any closing remarks.

Jimmy Addison: Well, thank you. So far this has been a very eventful and productive year, and we're excited about the new arrangement with Westinghouse and Fluor.

We continue to focus on our new nuclear construction and on operating all of our businesses in a safe and reliable manner.

We thank you all for joining us today and for your interest in SCANA. Have a good afternoon.

Operator: The conference is now concluded. Thank you for attending today's presentation. You may now disconnect your lines. Have a great day.